Any way you look at it, Lancaster, California is clearly different.
The City as a whole, and each department within it, is committed to working with businesses to align our interests and achieve common goals.

From planning to purchasing, public works to public safety, each department is united in a common quest to bring new jobs and added opportunities to Lancaster.

Lancaster has a refreshing entrepreneurial spirit and a “can-do” approach. Through creative problem solving and innovative approaches to addressing unique business needs, our City has achieved much while others have struggled. By partnering with local enterprises, the City has found new ways to help business thrive, serve its citizens well and promote new prosperity for all who venture here.

Together, we are making things happen.
The high value alternative

For businesses seeking a strong presence in Southern California, Lancaster offers abundant commercial and industrial property at very affordable prices. The well-respected Kosmont-Rose Institute survey consistently ranks Lancaster among Los Angeles County’s low-cost leaders. In addition, a recent CBRE report noted that many southland firms are currently looking north for new expansion opportunities.

Located just an hour north of Los Angeles, the City has improved sites ready for rapid development, large parcels for distribution centers, as well as a variety of multi-tenant spec and build-to-suit opportunities, all with significant price advantages.

Gain proximity to all of Southern California while controlling costs and attaining a competitive edge with a City that is on your side. Make your next move to Lancaster.
case in point:

When Morton Manufacturing, a high-tech fastener company serving major aviation firms, sought to double its plant’s size, company executives looked to Lancaster to deliver the 10 acres they needed for growth. Thanks to the efforts of the City’s Planning and Public Works Departments, the company was able to break ground on its new facility within four months of inking the deal. In those 120 days, a large parcel was subdivided, a new street and utilities were installed and permits from numerous county, regional and state offices obtained. During the process, some 350 jobs were brought to Lancaster.
Lancaster prides itself in developing new and innovative ways to motivate companies to make the right relocation choice. Custom incentives are tailored to the specific needs of each business.

From Kaiser Permanente to Starwood Hotels, Deluxe to Federal Express, time after time, the City has helped companies achieve great results by helping to grease the skids rather than gumming up the works with unnecessary red tape.

Assistance comes in many forms, and Lancaster works to provide the help your firm needs most. It may mean installing new infrastructure to help make a new project possible. It may come in the form of screening, hiring and training assistance to get your workforce up and running. Or perhaps it’s simply a matter of putting the right people together to find the financing or technical assistance needed to keep a project on track.

Find new ways to create smarter solutions. Bring your business expansion challenge to Lancaster.
When Kaiser Permanente was ready to make a major move forward to better serve its patients, it looked to the City of Lancaster to help create the infrastructure required for a massive new 45-acre campus. The first phase, a 136,000-square-foot medical office, lab and treatment facility, will house 66 physician’s offices, while providing improved care to 100,000 members throughout the region.

The dramatic new facility is the first in Kaiser’s network to be LEEDS-certified, incorporating both solar and wind power generation to provide electricity to its 94 examination rooms. The design also utilizes solar water heating and reclaimed water for landscape irrigation and equipment cooling.

Long-term plans call for the office complex to be joined by both in-patient and out-patient treatment facilities to create a full-service medical center for the community.
ENERGETICALLY

Power to make things happen

Long known for its aerospace expertise, today, Lancaster has taken a leading role in the creation of alternative energy solutions, earning a coveted International Energy Globe Award along the way.

As the first city in America to require all new homes to include a solar element to improve efficiency, the City of Lancaster has set the ambitious goal of achieving “Net Zero” impact by generating more clean power than it consumes.

Commercially, solar energy is a key economic driver. Companies such as eSolar, SolarCity and SunPower in cooperation with KB Home have all made significant investments in Lancaster and are generating great sustainable energy solutions.

Lancaster is one of the few municipalities to create a dedicated agency to partner with the private sector on promising clean energy projects. The Lancaster Power Authority and its sister agency, the California Clean Energy Authority, have helped bring many promising new ideas to light.

Place yourself in a position to benefit from state-of-the-art energy initiatives in leading-edge Lancaster.

case in point:

When looking for United States manufacturing capabilities, the City of Lancaster helped Warren Buffet-backed BYD Motors locate two production facilities within the City. The first facility will build innovative, long-life batteries while another larger structure will be used to assemble new electric transit buses. By adapting a former RV manufacturer’s facility and utilizing local workers who were already familiar with vehicle assembly, BYD was able to commit to an ambitious production schedule. The U.S. subsidiary of the world’s largest electric bus builder will turn out as many as 1,000 new vehicles each year. Both Long Beach Transit and the Los Angeles County Metropolitan Transportation Authority recently committed to using the zero-emission vehicles, having awarded substantial contracts to BYD to build the all-electric buses.
Lancaster’s SOAR High School ranks in the top ten of all high schools in California with an API score of 936. This early college immersion program integrates college courses into the high school curriculum, allowing students to graduate with both a high school diploma and an associate’s degree within five years.

SOAR High School is just one of several innovative education programs that the City has embraced to help prepare students to enter the workforce fully prepared. The Career Prep Council, a consortium of educators, employers and civic leaders, promotes work ethics and skills development starting in elementary school. The program expands to include career exploration and mentorships in middle school and by high school incorporates work-study programs in a number of key fields such as digital design and engineering, environmental science and various high-tech industries.
In good company

Some of America's top companies have discovered the remarkable advantages Lancaster has to offer. BYD, Deluxe, Incotec, Lance Camper, Michaels, Morton Manufacturing, Rite Aid and Sygma are just a few of the growing firms, some among the Fortune 500, which have chosen to locate here.

Their reasons vary. Several found Lancaster to be a strategic place for warehouse distribution. Others sought a dedicated workforce for customer service operations. More than a few found the lower cost structure to be irresistible. All agree Lancaster is a great place to do business.

While other communities have seen their commercial and industrial base wither, Lancaster has been successful in assisting nearly 60 businesses to open up shop in the midst of the recession.

Come to a place where public and private interests align – Lancaster.

case in point:

InSite Development, an innovative commercial/residential developer, has partnered with the City and invested more than $100 million in the transformation of downtown, creating The BLVD, the region's new center of culture and commerce. In addition to numerous retail establishments, the company has modernized existing housing stock and constructed entirely new living places for seniors and families. InSite was also instrumental in the development of new creative commons for local artists and artisans.

Lancaster, in cooperation with InSite, has assisted many firms, both large and small, to set up new operations along the City’s thriving BLVD.
case in point:

When foreclosures rose rampantly and neighborhoods were at risk of falling into blight, the City’s Housing & Neighborhood Revitalization Department stepped in. By strategically investing in abandoned homes, refurbishing them and putting them back on the market as affordable housing, the City helped stabilize prices. Along the way, it also converted several houses into Neighborhood Impact and Wellness Homes and planted community gardens to create new cohesiveness within these neighborhoods.
At a time when numerous municipalities were struggling with solvency, Lancaster maintained a solid stance thanks to adept management and careful planning which allowed the City to maintain prudent reserves.

The City’s Finance Department oversees a budgetary process which examines the true value of every dollar spent. Working with varied department and City leaders, Finance forecasts long-term revenue and expenses, thus avoiding the inevitable peaks and valleys of year-to-year budgeting.

The City has also invested wisely in its infrastructure. While other agencies were cutting back, Lancaster made critical improvements which have enriched the business climate as well as the overall quality of life.

Many find Lancaster’s operations to be more akin to a growing business than a staid bureaucracy. An entrepreneurial spirit can be found throughout the ranks. City staff members are always looking for better ways to serve their customers, solve problems and partner with the private sector to produce new opportunities.

Through long-term planning, strategic thinking and entrepreneurial initiatives, the City has avoided many pitfalls others face. Discover fiscally fit Lancaster.
Lancaster is a lively, friendly city with much to appreciate. Along the reimagined BLVD, you’ll find an eclectic mix of commerce and community. People strike business deals over lunch and find local bounty at twilight Farmers Markets, while enjoying evenings and weekends with family and friends. World-class cultural venues including the Lancaster Performing Arts Center and the dramatic new Museum of Art and History (MOAH) are testaments to how well art and commerce work together.

The City’s Parks, Recreation & Arts Department plays a vital role in creating a number of events and activities which attract people to the downtown area and throughout Lancaster. These events not only help build a sense of community but encourage new commerce and economic benefit.

In springtime, the Poppy Festival brings out tens of thousands of visitors. Summer nights sparkle with concerts, professional JetHawks minor league baseball and the Antelope Valley Fair. Autumn lures thousands more to the Streets of Lancaster Grand Prix, a thrilling pro karting race through the streets of downtown. Holiday spirits are raised as winter arrives with a full calendar of family-focused events.

Working hand-in-hand, business and government continue to make Lancaster a remarkable place to live and prosper.
case in point:

The City’s Parks, Recreation & Arts Department coordinates activities at two world-class sports facilities, the James C. Gilley Lancaster National Soccer Center and the Big 8 Softball Complex. Combined, these two venues draw thousands of competitors and their families into the City for weekend tournaments as well as week-long sports camps which generate millions in revenues for hoteliers, restaurateurs and retailers throughout the region.
Whatever brings you to Lancaster, we’ve built a clear case for doing business in this vibrant, business-friendly community.

Spend some time looking around and you will discover the City’s unique value proposition.

The City of Lancaster stands ready to make it positively clear we’ll do everything in our power to help your business prosper.