RFQ 720-19
Manufacturing Related Cannabis Waste Management Services

Addendum #1 – Response to Questions received by 12/20/19
Date: December 20, 2019

Below are questions/comments received regarding the Manufacturing Related Cannabis Waste Management Services RFQ. Additional addendums will be forthcoming as questions/comments are received prior to 2 pm on December 26, 2019:

1. It is stated that Waste Management will be disposing of the cannabis waste generated by cultivation facilities, however the waste material cultivators generate are also considered cannabis waste and Waste Management, from my understanding, does not specifically handle it nor do they manifest the service since they dispose of it as traditional solid waste not a cannabis waste. Has this been clarified with them?

   City Response - Yes, all statements related to Waste Management are based on the franchise agreement and discussions. Waste material generated by cultivators will be handled by Waste Management under the existing franchise agreement. Cultivator waste is not part of this RFQ.

2. In Section 2: The term rendering is not accurate. All cannabis materials must be “rendered” unusable and unrecognizable by the licensees prior to any collection from a disposal provider per the State regulations. This is an important detail that many overlook.

   City Response - The RFQ states, "has experience in collecting, rendering, and processing all forms of waste generated in cannabis manufacturing operations using methods and procedures that are in full compliance with all applicable state laws and regulations." The term "rendering" is used in this instance as an act of interpretation for waste processing and/or handling considerations. The City is seeking all relevant vendor experience related to hazardous materials including treatment, storage, and disposal.

3. Section 3 subsection 4.3 – We cannot possibly list out all of our clients since we work with a large quantity of clients in Southern California. Further, unless authorized we
cannot list out any contact information for our clientele, as it is sensitive data. Please clarify.

**City Response** - The City is seeking to obtain vendor experience related to handling manufacturing related cannabis waste as it relates to the scope of work for this RFQ. The City does not deem the claim that “we can’t possibly list out all of our clients since we work with a large quantity of clients in Southern California” to be an acceptable reason not to respond to the request. In establishing vendor experience, this is a material request.

The City is requesting length of time working with clients, company name, and contact information. This is a standard reference request to establish experience. All of the information requested, ie, company name, contact, email, phone, and address are searchable on state databases for all cannabis licensees. The City does not agree that this is sensitive information as any person can search for state licenses and obtain the information being requested.

Omission of a complete response to this section will be reflected in the scoring of such proposal.

4. Section 7 – Providing a cost proposal is also not feasible as the cost is highly variable based on fuel, distance, volume each client generates. There are no hard costs in the services we provide.

**City Response** – Unsolicited “rate sheets” were provided to the City by multiple companies prior to this RFQ being published. Omission of a complete response to this section will be reflected in the scoring of such proposal.

5. There needs to be a clear distinction in the types of waste that will be disposed. Manufactured cannabis biomass is classified as a cannabis waste material when the biomass is left to gas off for 24-72 hours. This means it will not be disposed as a hazardous waste material and does not fall under the DTSC. In regards to packaging such as plastics and glass, currently there is not recycling program that will accept those materials from recycling as they contain cannabis residue.

**City response** – Please include specific operations of cannabis waste processes in Section 3, Item 11 of your response as outlined.