Below are questions/comments received regarding the Manufacturing Related Cannabis Waste Management Services RFQ.

1. The term "Waste Management" is used at several points in this RFQ. This provides cause for potential confusion with the company operating under the name Waste Management. To ensure that the City of Lancaster, Waste Management, and any potential Vendors are fully aware of and compliant with BCC and CDPH regulations, it is our suggestion that an alternative phrase be chosen. Something akin to Waste Collection and Processing Program/Service, or even simply Cannabis Waste Management.

City Response - The term “waste management” is used exclusively in the title of the RFQ, other than once calling out the City’s municipal waste franchisee, which is distinguished by parenthesis. The name of the RFQ will not be changed at this point. The City feels that it is clear what is being asked for in the RFQ.

2. "Waste material generated by cultivators will be handled by Waste Management under the existing franchise agreement."

Any potential "normal/regular" waste product that contains even cannabis residue can be construed to be classified as cannabis waste. Currently, Waste Management the company, does not collect cannabis waste nor provide compliance manifesting for cultivators. If a licensee were to illegally dispose of cannabis waste as if it were traditional garbage, then naturally, Waste Management would be illegally hauling said material without knowledge of the fact. At that point, not only would Waste Management be held liable, but the licensee would also be held liable for breaching several provisions of CCR Title 16, Division 42.

As such, we suggest that cultivator waste should be included in this RFQ.
through the current franchise agreement. The concerns raised are noted, but the City will not entertain including cultivator waste as part of this RFQ.

3. In regards to the usage of the word rendering; the RFQ states several times that a potential vendor should be able to provide relevant experience in rendering cannabis waste. This must be amended to ensure that licensee and vendors are in compliance with BCC and CDPH regulations. All materials to be disposed of as cannabis waste must be made unusable and unrecognizable on site, prior to transport to a disposal or reprocessing site/facility. It must be made clear to the City of Lancaster, to licensees, and any potential Vendors, that they may not haul material that has not been previously processed into cannabis waste at licensees site by the licensee. We request that the term rendering be modified.

**City Response** - The word rendering is used one time in the RFQ. The concerns raised are noted, however the RFQ is written deliberately to require vendors to describe their experience and processes that will be evaluated to ensure compliance with BCC and CDPH regulations. The RFQ stating that vendors should be in compliance

3. Complying with Section 3 Subsection 4.3 of this RFQ without being allowed to redact sensitive client information, would be a direct breach of the client/vendor privacy clauses in our contracts. Neither we nor any other company can be expected to break a contract, just to conform to the RFQ request. Furthermore, providing this information unredacted, would be akin to providing a third party with our Company's proprietary Intellectual Property. While all clients under contract are searchable in publically accessible databases, the specific client lists that each company responding to this RFQ has been requested to submit, is in fact proprietary to each company. No other company exists on this planet with an identical list. We request that the RFQ be amended to allow for the redaction of sensitive and/or identifying client information.

**City Response** - The City is requesting references to be furnished. The RFQ does not request sensitive information. The City does not agree that this is akin to providing your company’s proprietary intellectual property. The RFQ merely asks for references related to the scope of work in this RFQ. Vendors can omit any information they choose to omit and the RFQ will be scored according to the scoring matrix. It should be noted that no other concerns for privacy have been raised related to compliance with this section.